

Envipco Announces 2019 Audited Annual Results

Regulated Information

Consolidated Statement of Comprehensive Income in EUR thousands	Audited FY 2019	Audited FY 2018
Operating revenues	36,251	35,380
Cost of revenue	(22,699)	(21,441)
Gross profit	13,552	13,939
Operating expenses	(16,159)	(12,405)
Other income/(expenses)		
Miscellaneous income/(expenses)	26	651
Operating Results	(2,581)	2,185
Net financial items	(180)	(266)
Results before tax	(2,761)	1,919
ncome taxes	882	(65)
Net Results	(1,879)	1,854
Other comprehensive income		
tems that will be reclassified subsequently to profit and loss		
Exchange differences on translating foreign operations	265	819
Other movements/minority	-	(10)
otal other comprehensive income	265	809
otal comprehensive income	(1,614)	2,663
Profit/(loss) attributable to:		
Owners of the parent	(1,883)	1,848
Non-controlling interests	4	6
Total profit/(loss) for the period	(1,879)	1,854
BITDA (earnings before interest, taxes, depreciation and amortisation	1,612	5,480
Earnings/(loss) per share (EPS)	(0.46)	0.47
Number of weighted average shares used in calculation of EPS (in thousands)		
(excluding treasury shares)	4,098	3,982
Consolidated Balance Sheet in EUR thousands	Audited As of 31/12/19	Audited As of 31/12/18
Assets		
Fixed assets and investments	18,970	17,349
Cash and cash equivalents	675	4,107
Other current assets	20,301	18,546
Total assets	39,946	40,002
quity & Liabilities		
hareholders' equity	24,353	25,972
Non-controlling interest	32	27
ong term liabilities	3,461	3,234
Current liabilities	12,100	10,769
Fotal Equity & Liabilities	39,946	40,002

There have been no substantive changes to the 2019 financial results and financial position as previously reported on 28 February 2020.

Selected highlights include:

Results

Revenues for the full year 2019 increased 2.5% to €36.25m from €35.38m in 2018.

Gross profit for the full year 2019 decreased to €13.55m from €13.94m for 2018.

The operating profit/(loss)for the year 2019 was a loss of (€2.58m) compared to a profit of €2.19m for 2018.

Net profit/(loss) after taxes was a loss of (€1.88m) for the year ended 2019 compared to a profit of €1.85m for 2018. The 2019 net loss was favourably impacted by an additional adjustment of €1.11m to recognise the deferred tax asset tied to North America net operating losses.

EBITDA decreased to €1.61m for the year of 2019 compared to €5.48m for 2018. After adjusting the 2018 and 2019 results for one-off items, the underlying 2019 full year EBITDA results and the 2018 full year EBITDA results are €4.54m and €4.86m respectively.

Financial Position

The Company generated a positive €0.81m cash from its operating activities for the year 2019 versus €4.64m in 2018. Cash generated was negatively impacted by increased market development investments and one-time financial charges along with planned inventory increases of €2.00m tied to completed RVMs and long lead-time components in anticipation of Greece and Scotland market requirements.

The Company's bank financing drawn was €4.15m on 31/12/2019 versus €4.43m on 31/12/2018.

Shareholders' equity at 31/12/2019 of €24.35m decreased by €1.62m from year end 31/12/2018 based on the 2019 net loss offset by a positive translation reserve impact of €0.26m.

Subsequent Events and COVID-19

On 11 March 2020, the World Health Organisation declared the outbreak of coronavirus (COVID-19) pandemic. The US response to COVID-19 has the effect of temporarily suspending enforcement of redemption services in certain US states for retailers. Since mid-March 2020 the impact has been a significant decrease in revenue in our container throughput programs. Redemption services however are designated as an essential business which reflects the importance of customers to be able to redeem deposits paid. We expect redemption services to pick-up again when the enforcement suspensions are lifted. The company expects this will start to occur in June 2020. On 11 March 2020, the company has secured incremental financing from a new term loan of \$6.0m. In addition, the company has obtained funding under the Coronavirus Aid, Relief, and Economic Security (CARES) Act's Paycheck Protection Program in the amount of \$1.8m. A substantial portion of this funding may be eligible for forgiveness under the program provisions of which the company is expected to be able to satisfy. The company has sufficient liquidity to maintain operations and to also continue to execute on development plans during 2020.

The Company has appointed ABN AMRO as its liquidity provider with effect from 1 April 2020.

Please refer to our website www.envipco.com to download a full pdf version of our 2019 Annual Report.

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About Envipco Holding N.V.

Envipco Holding N.V. (Envipco), <u>www.envipco.com</u>, is a Netherlands-based holding company listed on Euronext Amsterdam and Brussels (Symbol: ENVI). Envipco, with operations in several countries around the globe, is a recognized leader in the development and operation of reverse vending machines (RVMs), automated technological systems for the recovery of used beverage containers. Known for its innovative technology and market leadership, Envipco holds several intellectual property rights for RVM systems, including but not limited to beverage refund deposit markings, material type identification, compaction and accounting.

This announcement contains forward-looking statements concerning the condition and business of Envipco. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. All forward-looking statements contained in this announcement are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Readers should not place undue reliance on forward-looking statements.